

---

**For immediate release  
23 July 2019**

---

## **Market Harbour Building Society joins Next Intelligence panel**

Market Harbour Building Society (MHBS) is the latest addition to the Next Intelligence lending panel, meaning the club's Directly Authorised members can now benefit from its range of mortgages for customers with complex circumstances.

MHBS offers product combinations that can be tailored to individual scenarios. This helps them to provide the right solutions for expats, older or multiple borrowers, those with multiple income sources, buyers of unusual properties and many more.

Tina Long, New Business Lead at MHBS commented: "We're really pleased to be building on our existing relationship with Mortgage Intelligence by joining the panel for Next Intelligence members. Our team has a great track record of working with brokers to find the right mortgage for their customers with difficult or unique circumstances, especially those with multiple complex factors."

The Society takes a simple and personal approach which means brokers work with experienced mortgage specialists and have a dedicated contact. There are no automated decisions. Cases are decided individually by a daily Credit Committee so brokers receive a quick answer and can be confident that their case will proceed unless there is a material change.

Sally Laker, Managing Director of the Network & Club said: "We are delighted to have added Market Harbour to our Next Intelligence panel. We have seen the value they have been able to add to our Appointed Representative advisers as part of our Mortgage Network and are pleased that we will be extending their distribution to members of our Directly Authorised Mortgage Club."

Find out how you can benefit from their fast and personal service, or to talk through your clients' situation, call Market Harbour Building Society's Intermediary Team on **01858 412670** or email **brokers@mhbs.co.uk** and let them help find the right solution.

### **EDITORS NOTES**

Market Harbour Building Society was established in the south Leicestershire town of Market Harbour in 1870. The Society has grown steadily and prudently over the last 149 years with assets in excess of £469m, over 29,000 savings members and 3,000 mortgage members. It was the UK's second most profitable building society in 2018.

The Intermediary Team is based in Market Harbour with a team of Business Development Managers on the road covering the lending area of England and Wales.

For further information, please contact Marketing on 01858 412630 or email [marketingrequests@mhbs.co.uk](mailto:marketingrequests@mhbs.co.uk).