Broker Product Guide

Rates correct as at 12 December 2024



For Broker Use Only

Contents

Residential up to £2m	p2
Residential £2m - £5m	p 3
Buy to let	p4
- No fee	p5
Expat Residential	p6
- No fee	p7
Expat Buy to let	p8
- No fee	p9
Holiday let	p10
- No fee	p11
Bridging	p12
Valuation fees	p13











- · Loans of £200k £5m
- Principle security located in England or Wales
 - Up to four applicants
- Minimum age 18 with maximum age 85 for residential.
 No maximum age for let or bridging solutions

Our product end dates are:

- 31 March
- 30 June
- 30 September
- 31 December

These reset in January, April, July and October at the beginning of the month.

			Resid	dential up to	£2m	
Application fee	£2	299		Procuration fee		0.35%
Minimum loan	£2	00k		Valuation fee		See fee scale
Maximum loan	£	2m		Overpayments (OPs)		See specific products
		T	ier 1			Criteria
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Lending into retirement
Lifetime Discount	6.24%	£1,495	N/A	3% until 31/03/2028	10%	Self-employed
Fixed until 31/03/2027	5.84%	£1,495	8.19%	3% until 31/03/2027	10%	Joint borrower sole proprietor or multi- generation
Fixed until 31/03/2028	5.69%	£1,495	8.19%	3% until 31/03/2028	10%	Less than 20% of the loan for debt
Fixed until 31/03/2030	5.89%	£1,495	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	consolidation Second homes or Simple annexes
						Cosmetic property improvements (i.e. kitchen/bathroom replacement)

		Criteria				
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 1 +
Lifetime Discount	6.54%	£1,495	N/A	3% until 31/03/2028	10%	Refurbishment (property improvements excluding cosmetic changes only or
Fixed until 31/03/2027	6.14%	£1,495	8.19%	3% until 31/03/2027	10%	significant refurbishment*)
Fixed until 31/03/2028	5.99%	£1,495	8.19%	3% until 31/03/2028	10%	Complex property (acreage, listed etc.)
Fixed until 31/03/2030	6.19%	£1,495	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Interest only Partially let properties (i.e. rent-a-room)
						Vested share or other complex income
						Affordability on >2 incomes
						Less than 70% of the loan for debt consolidation

		Criteria				
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2+ Part commercial use
Lifetime Discount	7.04%	£1,495	N/A	3% until 31/03/2028	10%	
Fixed until 31/03/2027	6.64%	£1,495	8.19%	3% until 31/03/2027	10%	Significant refurbishment*
Fixed until 31/03/2028	6.49%	£1,495	8.19%	3% until 31/03/2028	10%	Consent to let (let annexe/outbuildings etc.)
Fixed until 31/03/2030	6.69%	£1,495	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	>4.5x income (subject to affordability)
	•				ı	Foreign nationals
						Affordability supported by savings
						More than 70% of the loan for debt consolidation

^{*}Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

			Resid	lential Large	Loan	
Application fee	£2	299		Procuration fee		0.35%
Minimum loan	£2	2m		Valuation fee		See fee scale
Maximum loan	£	5m		Overpayments (OPs)		See specific products
		Т	ier 1			Criteria
Up to 75% LTV	Date	Product	Revert	FDC 0/	0.0-	Self-employed or complex income
•	Rate	fee	rate	ERC %	OPs	Joint borrower sole proprietor or multi-
Lifetime Discount	6.74%	£2,495	N/A	3% until 31/03/2028	10%	generation
Fixed until 31/03/2027	6.34%	£2,495	8.19%	3% until 31/03/2027	10%	Lending into retirement
Fixed until 31/03/2028	6.19%	£2,495	8.19%	3% until 31/03/2028	10%	Second homes or simple annexes
Fixed until 31/03/2030	6.39%	£2,495	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Cosmetic property improvements (i.e. kitchen/bathroom replacement)
						Interest only
						Less than 20% of the loan for debt consolidation

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 1 + Refurbishment (property improvements
Lifetime Discount	7.19%	£2,495	N/A	3% until 31/03/2028	10%	excluding cosmetic changes only or
Fixed until 31/03/2027	6.79%	£2,495	8.19%	3% until 31/03/2027	10%	significant refurbishment*)
Fixed until 31/03/2028	6.64%	£2,495	8.19%	3% until 31/03/2028	10%	Partially let properties (ie rent-a-room, let single annexe)
Fixed until 31/03/2030	6.84%	£2,495	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Complex property (acreage, listed etc)
						Affordability on >2 incomes Expat
						>4.5x income (subject to affordability)

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2+
Lifetime Discount	7.44%	£2,495	N/A	3% until 31/03/2028	20%	Part commercial use
Fixed until 31/03/2027	7.04%	£2,495	8.19%	3% until 31/03/2027	10%	Significant refurbishment*
Fixed until 31/03/2028	6.89%	£2,495	8.19%	3% until 31/03/2028	10%	Consent-to-let (whole building/ multiple annexes or outbuildings etc)
Fixed until 31/03/2030	7.09%	£2,495	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Short lease (<50 years) Foreign nationals
		1		, ,	l	20% overpayments (variable only)
						>5.5x income (subject to affordability)
						Affordability supported by sayings

LTV Limits							
75%	£2.75m						
70%	£3.5m						
65%	£4.25m						
60%	£5m						

*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

Less than 70% of the loan for debt consolidation

More than 70% of the loan for debt consolidation

Buy to Let								
Application fee	£299	Procuration fee	0.45%					
Minimum loan	£200k	Valuation fee	See fee scale					
Maximum loan	£2m	Overpayments (OPs)	See specific products					

No minimum ICR.

All loans assessed on an affordability basis taking personal and rental income into account

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Lifetime Discount	6.30%	0.65%	N/A	3% until 31/03/2028	10%	Top-slicing
Fixed until 31/03/2027	5.90%	0.65%	8.19%	3% until 31/03/2027	10%	Lending into retirement or past age 85
Fixed until 31/03/2028	5.75%	0.65%	8.19%	3% until 31/03/2028	10%	Annexes (not let separately)
Fixed until 31/03/2030	5.95%	0.65%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Up to £1m

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Lifetime Discount	6.55%	0.65%	N/A	3% until 31/03/2028	10%	Tion 4 1
Fixed until 31/03/2027	6.15%	0.65%	8.19%	3% until 31/03/2027	10%	Tier 1 +
Fixed until 31/03/2027 With Free Valuation*	6.15%	£1,995	8.19%	3% until 31/03/2027	10%	Regulated BTL Non owner-occupiers
Fixed until 31/03/2028	6.00%	0.65%	8.19%	3% until 31/03/2028	10%	Loans over £1m
Fixed until 31/03/2030	6.20%	0.65%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	

Tier 3										
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs					
Lifetime Discount	7.04%	0.65%	N/A	3% until 31/03/2028	10%					
Fixed until 31/03/2027	6.64%	0.65%	8.19%	3% until 31/03/2027	10%					
Fixed until 31/03/2027 With Free Valuation*	6.64%	£1,995	8.19%	3% until 31/03/2027	10%					
Fixed until 31/03/2028	6.49%	0.65%	8.19%	3% until 31/03/2028	10%					
Fixed until 31/03/2030	Fixed until 6 69% 0.659		8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%					

^{*} Free valuation applies to standard valuations only. Some complex properties require a bespoke valuation, <u>speak to your BDM</u> for further details.

Tier 2 +

Criteria

Complex/foreign income

Complex property (acreage, listed etc.)

Multi-unit/multi-let properties

HMOs (max four rooms)

Refurbishment/development

Joint borrower sole proprietor

Foreign nationals

Part commercial use

Buy to Let No Fee								
Application fee	£299	Procuration fee	0.45%					
Minimum loan	£200k	Valuation fee	See fee scale					
Maximum Ioan £2m Overpayments (OPs) See specific products								

No minimum ICR.

All loans assessed on an affordability basis taking personal and rental income into account

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Lifetime Discount	6.52%	£0	N/A	3% until 31/03/2028	10%	Top-slicing
Fixed until 31/03/2027	6.12%	£0	8.19%	3% until 31/03/2027	10%	Lending into retirement or past age 85
Fixed until 31/03/2028	5.97%	£0	8.19%	3% until 31/03/2028	10%	Annexes (not let separately)
Fixed until 31/03/2030	6.17%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Up to £1m

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Lifetime Discount	6.77%	£0	N/A	3% until 31/03/2028	10%	Tier 1 +
Fixed until 31/03/2027	6.37%	£0	8.19%	3% until 31/03/2027	10%	Regulated BTL
Fixed until 31/03/2028	6.22%	£0	8.19%	3% until 31/03/2028	10%	Non owner-occupiers
Fixed until 31/03/2030	6.42%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Loans over £1m

		Criteria				
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Lifetime Discount	7.26%	£0	N/A	3% until 31/03/2028	10%	Tier 2 +
Fixed until 31/03/2027	6.86%	£0	8.19%	3% until 31/03/2027	10%	Complex/foreign income
Fixed until 31/03/2028	6.71%	£0	8.19%	3% until 31/03/2028	10%	Complex property (acreage, listed etc.)
Fixed until 31/03/2030	6.91%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Multi-unit/multi-let properties HMOs (max four rooms)
						Refurbishment/development
						Joint borrower sole proprietor
						Foreign nationals
						Part commercial use

Expat Residential									
Application fee	£2	299		Procuration fee		0.35%			
Minimum loan	£2	00k		Valuation fee		See fee scale			
Maximum loan	£2	2m		Overpayments (OPs)		See specific products			
		T	ier 1			Criteria			
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency			
Discount until 31/03/2028	6.20%	0.50%	8.19%	3% until 31/03/2028	10%	Houses only			
Fixed until 31/03/2027	5.80%	0.50%	8.19%	3% until 31/03/2027	10%	Cosmetic property improvements (i.e. kitchen/bathroom replacement)			
Fixed until 31/03/2028	5.65%	0.50%	8.19%	3% until 31/03/2028	10%	Employed applicants only			
Fixed until 31/03/2030	5.85%	0.50%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Repayment only Less than 20% of the loan for debt consolidation			

Tier 2									
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs				
Lifetime Discount	6.59%	0.50%	N/A	3% until 31/03/2028	10%				
Fixed until 31/03/2027	6.19%	0.50%	8.19%	3% until 31/03/2027	10%				
Fixed until 31/03/2028	6.04%	0.50%	8.19%	3% until 31/03/2028	10%				
Fixed until 31/03/2030	6.24%	0.50%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%				

Tier 1 +

Any other/multiple currencies

Self-employed/complex income

Affordability > 2 incomes

Interest only

Joint borrower sole proprietor

Criteria

Flats/non-houses

Complex properties/multiple titles

Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment*)

Less than 70% of the loan for debt consolidation

		Criteria				
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2+
Lifetime Discount	7.09%	0.50%	N/A	3% until 31/03/2028	10%	Part commercial use
Fixed until 31/03/2027	6.69%	0.50%	8.19%	3% until 31/03/2027	10%	Significant refurbishment*
Fixed until 31/03/2028	6.54%	0.50%	8.19%	3% until 31/03/2028	10%	Consent to let
Fixed until 31/03/2030	6.74%	0.50%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	>4.5x income (subject to affordability) More than 70% of the loan for debt consolidation

^{*}Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

	Expat Residential No Fee									
Application fee	£2	99		Procuration fee		0.35%				
Minimum loan	£20	00k		Valuation fee		See fee scale				
Maximum loan	£2	2m		Overpayments (OPs)		See specific products				
		T	ier 1			Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency				
Lifetime Discount	6.37%	£0	N/A	3% until 31/03/2028	10%	Houses only				
Fixed until 31/03/2027	5.97%	£0	8.19%	3% until 31/03/2027	10%	Cosmetic property improvements (i.e. kitchen/bathroom replacement)				
Fixed until 31/03/2028	5.82%	£0	8.19%	3% until 31/03/2028	10%	Employed applicants only				
Fixed until 31/03/2030	6.02%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Repayment only Less than 20% of the loan for debt consolidation				

	Tier 2										
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs						
Lifetime Discount	6.76%	£0	N/A	3% until 31/03/2028	10%						
Fixed until 31/03/2027	6.36%	£0	8.19%	3% until 31/03/2027	10%						
Fixed until 31/03/2028	6.21%	£0	8.19%	3% until 31/03/2028	10%						
Fixed until 31/03/2030	6.41%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%						

Criteria

Tier 1 +

Any other/multiple currencies

Self-employed/complex income

Affordability > 2 incomes

Interest only

Joint borrower sole proprietor

Flats/non-houses

Complex properties/multiple titles

Refurbishment (property improvements
excluding cosmetic changes only or significant
refurbishment*)

Less than 70% of the loan for debt consolidation

		Criteria				
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2+
Lifetime Discount	7.26%	£0	N/A	3% until 31/03/2028	10%	Part commercial use
Fixed until 31/03/2027	6.86%	£0	8.19%	3% until 31/03/2027	10%	Significant refurbishment*
Fixed until 31/03/2028	6.71%	£0	8.19%	3% until 31/03/2028	10%	Consent to let
Fixed until 31/03/2030	6.91%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	>4.5x income (subject to affordability) More than 70% of the loan for debt consolidation

^{*}Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

	Expat BTL									
Application fee	£2	.99		Procuration fee		0.45%				
Minimum loan	£20	00k		Valuation fee		See fee scale				
Maximum loan	£2	2m		Overpayments (OPs)		See specific products				
		T	ier 1			Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs					
Lifetime Discount	6.54%	0.50%	N/A	3% until 31/03/2028	10%	Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency				
Fixed until 31/03/2027	6.14%	0.50%	8.19%	3% until 31/03/2027	10%	Houses only				
Fixed until 31/03/2028	5.99%	0.50%	8.19%	3% until 31/03/2028	10%	Employed applicants only				
Fixed until 31/03/2030	6.19%	0.50%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Loans up to £1m				

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 1 +
Lifetime Discount	6.79%	0.50%	N/A	3% until 31/03/2028	10%	Loans over £1m
Fixed until 31/03/2027	6.39%	0.50%	8.19%	3% until 31/03/2027	10%	Any other/multiple currencies
Fixed until 31/03/2028	6.24%	0.50%	8.19%	3% until 31/03/2028	10%	Self-employed Joint borrower sole proprietor
Fixed until 31/03/2030	6.44%	0.50%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Flats/non-houses
	•	•	•	•	•	Regulated BTLs

		Criteria				
Up to 80% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2+
Lifetime Discount	7.29%	0.50%	N/A	3% until 31/03/2028	10%	Complex income sources
Fixed until 31/03/2027	6.89%	0.50%	8.19%	3% until 31/03/2027	10%	Complex property (acreage, listed etc.)
Fixed until 31/03/2028	6.74%	0.50%	8.19%	3% until 31/03/2028	10%	Multi-unit/multi-let properties
Fixed until 31/03/2030	6.94%	0.50%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	HMOs (max four rooms) Refurbishment
				•		Part commercial use

	Expat BTL No Fee										
Application fee	£2	299		Procuration fee		0.45%					
Minimum loan	£2	00k		Valuation fee		See fee scale					
Maximum loan	£2	2m		Overpayments (OPs)		See specific products					
			Criteria								
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs						
Lifetime Discount	6.71%	£0	N/A	3% until 31/03/2028	10%	Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency					
Fixed until 31/03/2027	6.31%	£0	8.19%	3% until 31/03/2027	10%	Houses only					
Fixed until 31/03/2028	6.16%	£0	8.19%	3% until 31/03/2028	10%	Employed applicants only					
Fixed until 31/03/2030	6.36%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Loans up to £1m					

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 1 +
Lifetime Discount	6.96%	£0	N/A	3% until 31/03/2028	10%	Loans over £1m
Fixed until 31/03/2027	6.56%	£0	8.19%	3% until 31/03/2027	10%	Any other/multiple currencies
Fixed until 31/03/2028	6.41%	£0	8.19%	3% until 31/03/2028	10%	Self-employed
Fixed until 31/03/2030	6.61%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Joint borrower sole proprietor Flats/non-houses
	•					Regulated BTLs

Product te fee	Revert			
	rate	ERC %	OPs	Tier 2+
5% £0	N/A	3% until 31/03/2028	10%	Complex income sources
5% £0	8.19%	3% until 31/03/2027	10%	Complex property (acreage, listed etc.)
. % £0	8.19%	3% until 31/03/2028	10%	Multi-unit/multi-let properties HMOs (max four rooms)
.% £0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Refurbishment Part commercial use
1	5% £0 1% £0	5% £0 8.19% 1% £0 8.19%	5% £0 8.19% 3% until 31/03/2027 1% £0 8.19% 3% until 31/03/2028 3% until 31/03/2029 then 1% until	5% £0 8.19% 3% until 31/03/2027 10% 1% £0 8.19% 3% until 31/03/2028 10% 3% until 31/03/2029 then 1% until 5%

			F	loliday Let		
Application fee	£2	99		Procuration fee		0.45%
Minimum loan	£20	00k		Valuation fee		See fee scale
Maximum loan	£2	2m		Overpayments (OPs)		See specific products
		Т	ier 1			Criteria
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Lifetime Discount	7.04%	£995	N/A	3% until 31/03/2028	10%	Minimum earned income £25k
Fixed until 31/03/2027	6.64%	£995	8.19%	3% until 31/03/2027	10%	Owner-occupiers
Fixed until 31/03/2028	6.49%	£995	8.19%	3% until 31/03/2028	10%	Must meet ICR of 155%
Fixed until 31/03/2030	6.69%	£995	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	
Discount until 31/03/2028	7.19%	0.65%	8.19%	3% until 31/03/2028	10%	Tier 1 +
Lifetime Discount	7.29%	0.70%	N/A	3% until 31/03/2028	10%	Expats and foreign nationals
Fixed until 31/03/2027	6.89%	0.70%	8.19%	3% until 31/03/2027	10%	Minimum earned income £35k Non owner-occupier
Fixed until 31/03/2028	6.74%	0.70%	8.19%	3% until 31/03/2028	10%	Requires top-slicing
Fixed until 31/03/2030	6.94%	0.70%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	requires top streng

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2 +
Lifetime Discount	7.79%	0.70%	N/A	3% until 31/03/2028	10%	Restricted usage
Fixed until 31/03/2027	7.39%	0.70%	8.19%	3% until 31/03/2027	10%	Commercial usage or classification
Fixed until 31/03/2028	7.24%	0.70%	8.19%	3% until 31/03/2028	10%	Multi-unit/multi-title
Fixed until 31/03/2030	7.44%	0.70%	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Six or more bedrooms Five or more units - max LTV 65%

Limited edition product

Holiday Let No Fee										
Application fee	£2	299		Procuration fee		0.45%				
Minimum loan	£20	00k		Valuation fee		See fee scale				
Maximum loan	£2	2m		Overpayments (OPs)		See specific products				
		Criteria								
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs					
Discount until 31/03/2028	7.41%	£0	8.19%	3% until 31/03/2028	10%	Tier 1 +				
Lifetime Discount	7.52%	£0	N/A	3% until 31/03/2028	10%	Expats and foreign nationals				
Fixed until 31/03/2027	7.12%	£0	8.19%	3% until 31/03/2027	10%	Minimum earned income £35k				
Fixed until 31/03/2028	6.97%	£0	8.19%	3% until 31/03/2028	10%	Non owner-occupier				
Fixed until 31/03/2030	7.17%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Requires top-slicing				

		Criteria				
Up to 75% LTV	Rate	Product fee	Revert rate	ERC %	OPs	Tier 2 +
Lifetime Discount	8.02%	£0	N/A	3% until 31/03/2028	10%	Restricted usage
Fixed until 31/03/2027	7.62%	£0	8.19%	3% until 31/03/2027	10%	Commercial usage or classification
Fixed until 31/03/2028	7.47%	£0	8.19%	3% until 31/03/2028	10%	Multi-unit/multi-title
Fixed until 31/03/2030	7.67%	£0	8.19%	3% until 31/03/2029 then 1% until 31/03/2030	5%	Six or more bedrooms Five or more units - max LTV 65%

Limited edition product

			Brid	dging	
Application fee		£95		Procuration fee	1% unless otherwise agreed
Minimum loan		£200k		Overpayment	Unlimited
Maximum loan		Up to £5M			
	Tier 1				Criteria
Up to £1.2m Regulated loans	Monthly Monthly Variable Fixed rate** Rate** Product fee			Simple exit (e.g. sale of property/refinance)	
Up to 50% LTV	0.62%	0.66%	2.00%		elopment or refurbishment
50.01%-60%	0.68%	0.72%	2.00%	No	o commercial element
60.01% - 70%	0.74%	0.78%	2.00%		Max two securities

	Tier 2	2		Criteria
Up to £1.2m Regulated loans	Monthly Variable rate**	Monthly Fixed Rate**	Product fee	Tier 1 + Complex exit (e.g sale of shares/overseas assets)
Up to 50% LTV	0.68%	0.72%	2.00%	Light refurbishment
50.01%-60%	0.74%	0.78%	2.00%	Limited commercial use
60.01% - 70%	0.80%	0.84%	2.00%	Two+ securities
				Complex properties (i.e. listed buildings, large acreage)

	Tier 3	Criteria			
Up to £5m	Loans available up to 70% - please <u>contact your BDM</u> for bespoke pricing	Tier 2 + Development and heavy refurbishment			
		Funds for business use			
		Terms over 12 months			
		Re-bridges			
** Rates are app	proximate with interest charged daily	Non-regulated loans			
		Loans over £1.2M			

Valuation fees

Complex properties will All fees include VAT be subject to bespoke valuation

Purchase price or estimated value	Mortgage valuation	Homebuyers report plus MV
£200,001 - £300,000	£300	£550
£300,001 - £400,000	£360	£650
£400,001 - £500,000	£405	£750
£500,001 - £600,000	£465	£850
£600,001 - £700,000	£555	£950
£700,001 - £800,000	£655	£1,050
£800,001 - £900,000	£725	£1,150
£900,001 - £1,000,000	£855	£1,250
£1,000,001 - £1,200,000	£905	*Bespoke
£1,200,001 - £1,400,000	£1,005	*Bespoke
£1,400,001 - £1,600,000	£1,160	*Bespoke
£1,600,001 - £1,800,000	£1,310	*Bespoke
£1,800,001 - £2,000,000	£1,495	*Bespoke
£2,000,001 - £2,500,000	£1,750	*Bespoke
£2,500,001 - £3,000,000	£1,995	*Bespoke
£3,000,001 - £3,500,000	£2,295	*Bespoke
£3,500,001 - £4,000,000	£2,575	*Bespoke
£4,000,001 - £4,500,000	£2,825	*Bespoke
£4,500,001 - £5,000,000	£3,195	*Bespoke
Over £5m	*Bespoke quote at DIP	
	05-	
Re-inspection	£95	